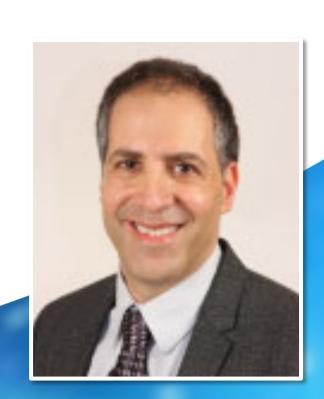




Digital Services Expertise – The New MEF-SDWAN Rami Yaron

Marketing & Education Committee Co-Chair, MEF

Strategy Advisor, Infovista



Digital Services Expertise – The New MEF-SDWAN



Craig Easley
Dean of Academic Affairs,
SDWAN Academy & Carrier
Ethernet Academy



D'Sunte Wilson
Founder
Out of Bounds Technology,
on behalf of Tech 2000



Sam Hurrell
Founder & CEO
Perpetual Solutions



The Digital Transformation

Challenges:

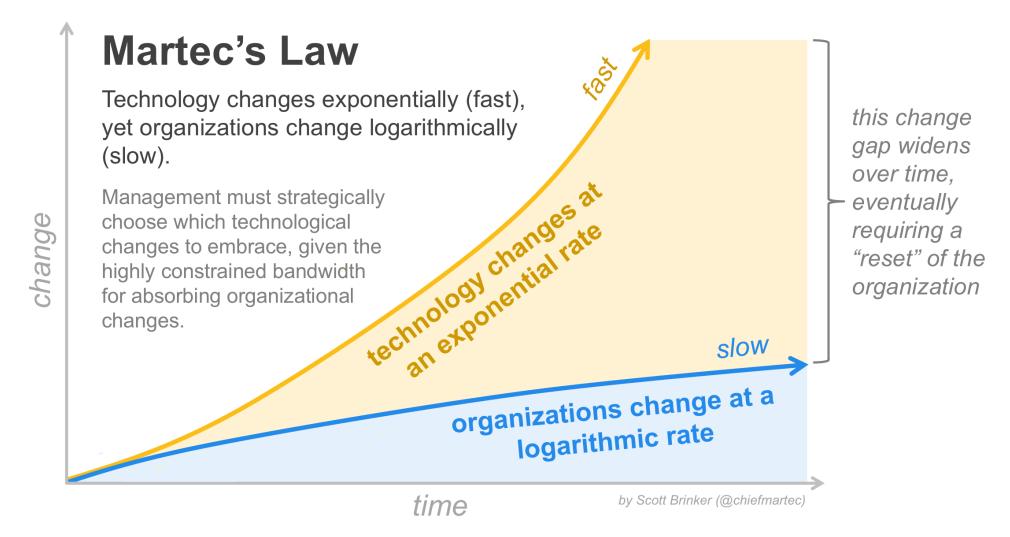
Multi layers and multi domains

Advance technologies and a different architecture choices

Disaggregated solution



Martec's Law – The Organizational Management Challenge





Engineering expertise has leaped to become the top business challenge for migrating to dynamic services.

The no. 1 ranked challenge in 2018 was not even in the top 5 as of our 2016 survey!

What are your company's most significant business challenges for migration to new dynamic services? Top 5 Business Challenges (% of Respondents)



90%

1. Engineering expertise and technical resources



2. Orchestration across multiple provider networks



84%

3. Orchestration across multiple technology domains within our company



4. Current OSS/BSS systems are inadequate to support new services





5. Integrating new services with legacy infrastructures



MEF Professional Certification Framework

ExpertLevel



MEF NETWORK EXPERT

Professional Level







AssociateLevel





Introducing MEF SD-WAN Professional Certification

The industries only professional certification that validates knowledge, skills, and abilities in the domains of SD-WAN.





MEF SD-WAN Certified Professional (MEF-SDCP) exam

Language:

Learning Topics Covered:

Exam Details: 40 questions in 60 minutes

English

- Assessing, planning, and designing scenarios of size and scale, implementations, applications, strategy, and business requirements.
- Implementation: MEF 70 related to business requirements, application flow, policy, underlay services, characteristics, and migration strategy.
- Lifecycle Service Orchestration: service impacting issues, diagnostics, performance metrics, and troubleshooting.
- Components and Features: fundamentals and characteristics of SD-WAN solutions, service components, and service attributes

Cost: US\$ To Be Announced



MEF SD-WAN Certified Professional **Examination Blueprint** MEF-SDCP 401.1

Date: Sept 12, 2019



MEF Accredited Training Providers









They provide certified curriculum & instructors



And consistent quality



















There are Many Study Options for Preparing for MEF's Professional Certification.







MEF-SDCP Study Resources

Exam Blueprint

1	Assessing, Planning and Designing			25%		
1.01	Given a scenario, size and scale an SD-WAN solution					
1.02	Given a set of business requirements, assess application criticality and demand					
1.03	Given a scenario, recommend and justify an SD-WAN strategy based on customer strategy					
1.04	Given a scenario, determine integration requirements for a new SD-WAN network into an existing infrastructure					
1.05	Compare and contrast infrastructure and operational benefits of SD-WAN with legacy solutions					
2	Implementation			45%		
2.01	Based on business requirements, define Application Flows based upon MEF 70 standard Application Flow criteria					
2.02	Based on business requirements, define and map Policies b standard Policy criteria	3.01				15%
2.03	Select appropriate Underlay Connectivity Services for an SE the types and characteristics of available options	3.02				
2.04	Given a scenario, recommend a migration strategy from ex new SD-WAN service	3.03	Given a scenario, troubleshoot performance issues with an SD-WAN service			
2.05	Determine IP subnet and address requirements at an SD-W 4 Compon			nents and Features		15%
2.06	Determine security requirements for an SD-WAN service	4.01		ndamentals and	characteristics of an SD-WAN solution according the	
		4.02	1	knowledge of to onents and Serv	he MEF 70 components and the functions of SD-WAN rice Attributes	
					Total	100%



MEF-SDCP Study Resources:

MEF 70, SD-WAN Service Attributes and Services

MEF 55, Lifecycle Service Orchestration (LSO): Reference Architecture and Framework

RFC 2764: A Framework for IP Based Virtual Private Networks, IETF

A deep dive into SD-WAN troubleshooting and monitoring, TechTarget.com

What to expect with SD-WAN management, intent and usability, TechTarget.com

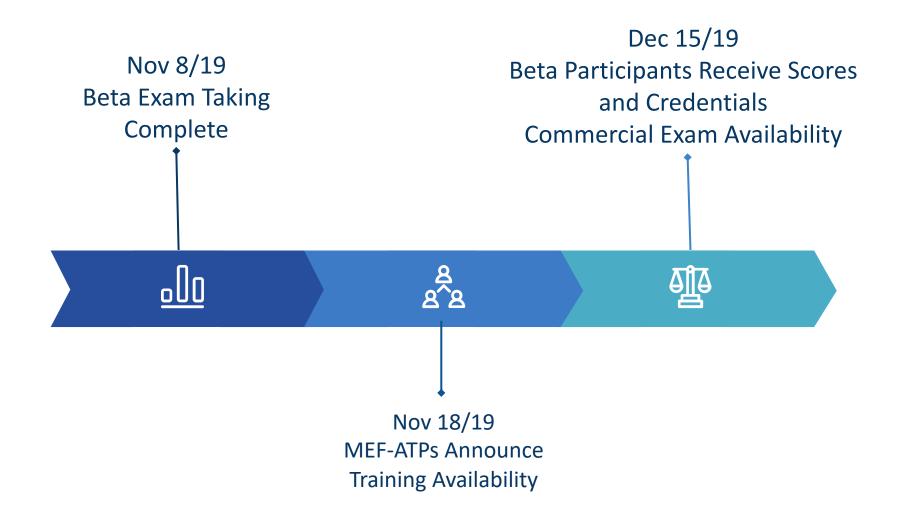
SD-WAN For Dummies 2nd VMware Special Edition by Sanjay Uppal, Steve Woo and Dan Pitt

<u>Understanding SD-WAN Managed Services</u>, MEF Marketing White Paper (new paper pending)

Limitations and Differences of using IPsec, TLS/SSL or SSH as VPN-solution, Ole Martin Dahl



Program Milestones







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minn